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Industry

Custom and Standard Surgical Pack
Assembly Servicing Ambulatory
Surgery Centers and the Acute Care
Market

Management

Connie Liesman CEO
Linda Hall President
Gary Kazee Vendor Relations
Darren Reeves Regulatory
Forrestall Galieano and Lee- CPA
Leh Meriwether - Legal

Advisory Board

Dr. Steven Gerst
Dr. Harry Cohen
Aurora Chamberlain, PHD

Revenues

2005 \$67,796
2006 \$164,770
2007 \$672,437
2008 \$1,850,000 (Contracted)

Previous Investment

Founders - \$ 693,000
Angels - \$1,550,000

Financing Sought

\$5,000,000
\$500,000 Interim

Use of Proceeds,

Growth Capital –
Production and Acquisitions
Human Capital
Repayment of Interim
1/3 of Angel Payback

Business Description:

CPT MED, Inc. is a certified women owned custom procedure tray (CPT) pick pack, assembly and distribution company of surgical packs to hospitals and surgery centers. The company operates in Greenville, SC. The business model for growth is from working with established medical distributors and entering into private sales. The Company projects first year sales of \$7mm reflecting an EBITDA of \$417,066 to \$53 million in year five with an EBITDA of \$18,842,389.

Within the last 90 days, the company has obtained contracts totaling \$1.8 million to include, McKesson, and multiple surgery centers. CPT Med, Inc. has begun the process in working with Clemson on an RFID technology to expand their current government business to the department of defense.

Total custom procedure tray sales were \$1.2 billion in 2001 and reached \$2.5 billion in 2007, excluding military usage. Frost and Sullivan reported in second quarter of 2005 that it expects a 32% annual growth rate within this industry through 2010.

The number of procedures for which trays are used is growing at 1.6% annually. The aging population is driving the increased usage of medical supplies. The number of people aged 65 or over is projected to increase to 36.6 million in 2006 from 33.8 million in 1996. Finally, the percent of surgical procedures that use custom procedure trays continues to grow.

The company is an approved vendor:

- The largest Group purchasing organization in the Health Care Industry, i.e. Novations.
- Approved as of October, 2008 for the Incubator program with Premier, the 2nd largest GPO in the healthcare industry
- We were approved by McKesson the largest distributor of Healthcare to the Ambulatory Surgical Market
- At the third quarter of the year, we have been committed to provide 50% of the packs for Indigo Orb, (an approved provider for Kaiser Permanente)

ACQUISITION STRATEGY. The primary vendors within the industry are Cardinal/Allegiance with revenues at \$800 million and Medline with revenues at \$600 million. The revenues then decline to PHS at \$180 million and Avid at \$120 million and DeRoyal at \$80 million. The remainder is small \$1 - \$20 million companies with the majority of the companies in the \$1 to \$5 million range. Our strategy is to acquire the smaller players while positioning our firm to potentially be acquired by a larger firm. Current acquisitions are at a 5X ebitda or 1 x revenue.

CPT MED, Inc. is currently seeking a second round of equity financing of \$5 million US.

EXIT STRATEGY CPT Med, Inc has already received acquisition inquiries. It is expected at \$40 million to begin an acquisition search with a completion by \$53 million in revenue.

THESE SECURITIES HAVE NOT BEEN REGISTERED UNDER THE SECURITIES ACT OF 1933 OR ANY STATE SECURITIES LAWS. THIS SUMMARY SHEET DOES NOT REPRESENT AN OFFER TO SELL ANY SECURITIES. This term sheet includes projections which may and may not be achieved. For full information you must request and review a copy of our full private placement memorandum